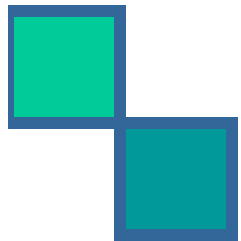
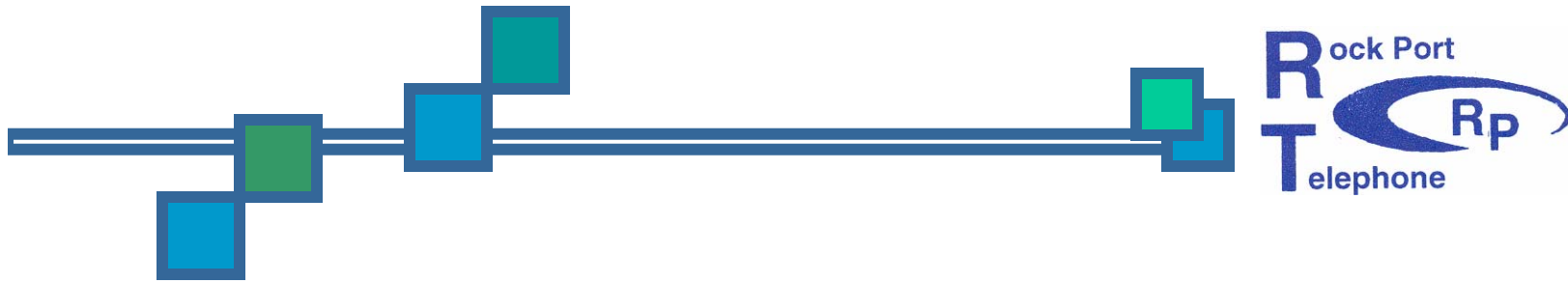


Rock Port Telephone Co

Putting Technology  
To Work



Raymond Henagan  
CEO/Manager  
Rock Port Telephone Company



**“Chaos in the world brings uneasiness,  
but it also allows the opportunity for  
creativity and growth.”**

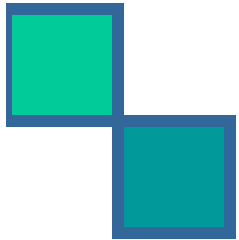
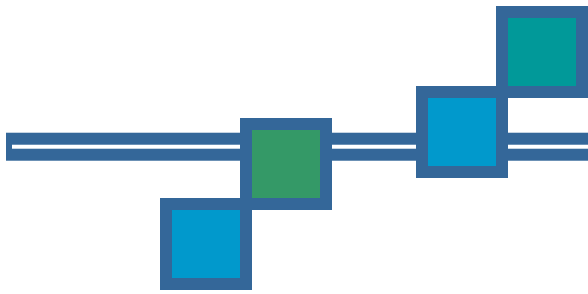
**Tom Barrett**





Rock Port  
Telephone  
Rp



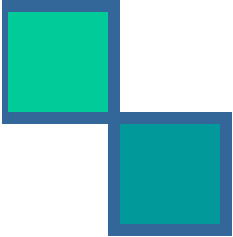


**187 Sq.  
Miles of  
Service  
Area**




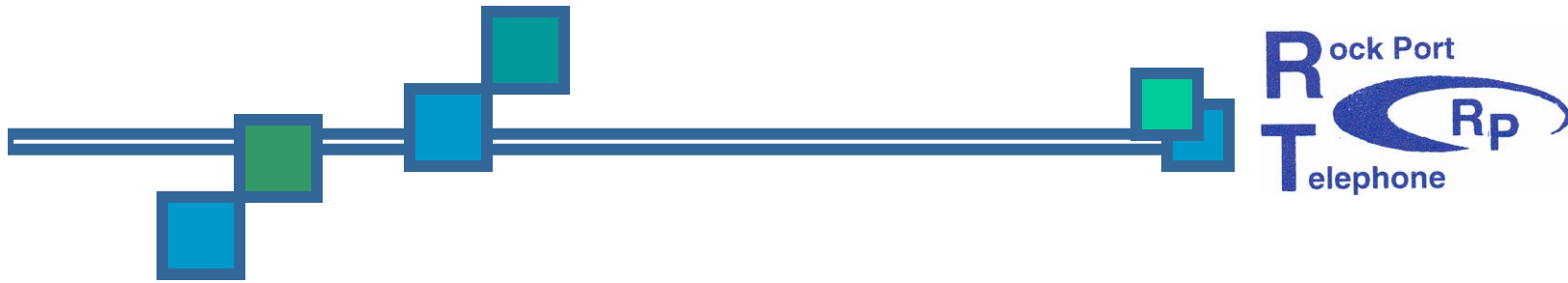


# Changing Times



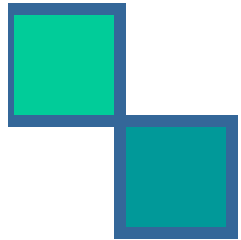
	<b>2000</b>	<b>2010</b>
Shareholders	1251	1118
High Speed Internet	10	1194
Internet Dial Up	376	85
Access Lines	1880	1624
Cable TV	540	1418
DirecTV	75	417
Data Customers	0	384

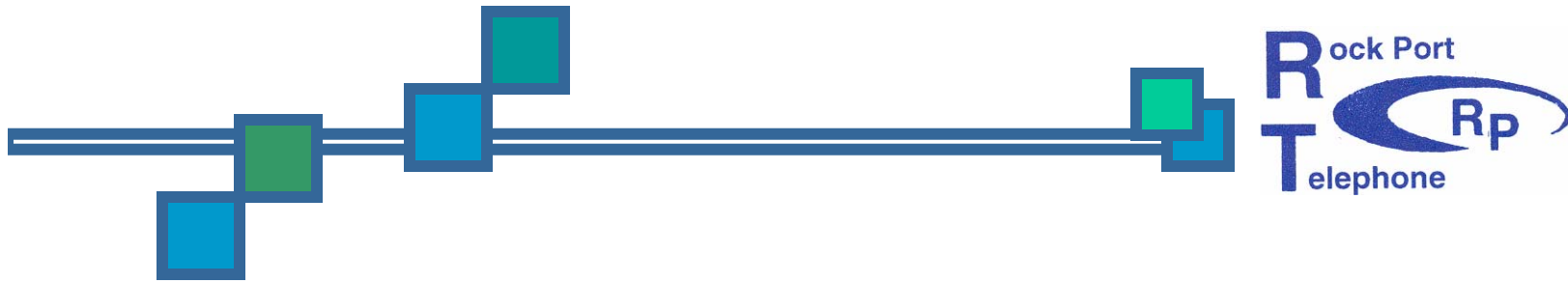




## What We Noticed

- The SMB market was underserved
- Companies relying on their electronic data to operate
- More value in rural or geographic safe locations
- Security was the number one priority





## Why Partner?

- Too small to build sufficient infrastructure
- Local businesses alone can not pay for cost of latest technologies
- Partnering shares expenses and expands customer base
- "Exchange" needs to grow, customers can be anywhere, not just across the street



# Diversification

Joint venture and partnership is where Rock Port Telephone sees the future –  
In diversification and thinking outside the box

Expanded both telephone and CATV service areas

Cellular partnership offers choices

Internet, DSL, Computer repair

Midwest Data Centers removes all geographic boundaries

Bolt removes capacity, customer size boundaries

Expanding our programming services

Newest venture: Licensed agent for Missouri Department of Revenue  
the DMV—average 55 customers a day through our door, exposes  
them to our other services



# Bolt Members

Broadband Cable Telecommunications, Inc.  
Central Indiana Communications  
Comtech Solutions, LLC  
Farmers Mutual Telephone Co.  
GVNW

Indiana Fiber Network, LLC  
Midwest Data Center  
Polar Communications  
Tri-County Telephone Association  
West Kentucky Rural Telephone



[View Larger Map](#)



**BoltData Systems**  
*Safe, Secure & Trustworthy*

# Telco Agents

- Yeoman Telephone, Yoeman, IN
- Perry-Spencer, St. Meinrad, IN
- Rochester Telephone, Rochester, IN
- Geetingsville Telephone, Frankfort, IN
- GF Wireless, Grand Forks, ND
- Dell Telephone, Dell City, TX
- American Broadband, Blair, NE
- LRC Wireless, Lake Charles, LA
- Alpine Communications, Elkader, IA
- Mulberry Coop, Mulberry, IN
- Parallax Systems, Richmond, IN



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# Bolt Data Systems LLC Services

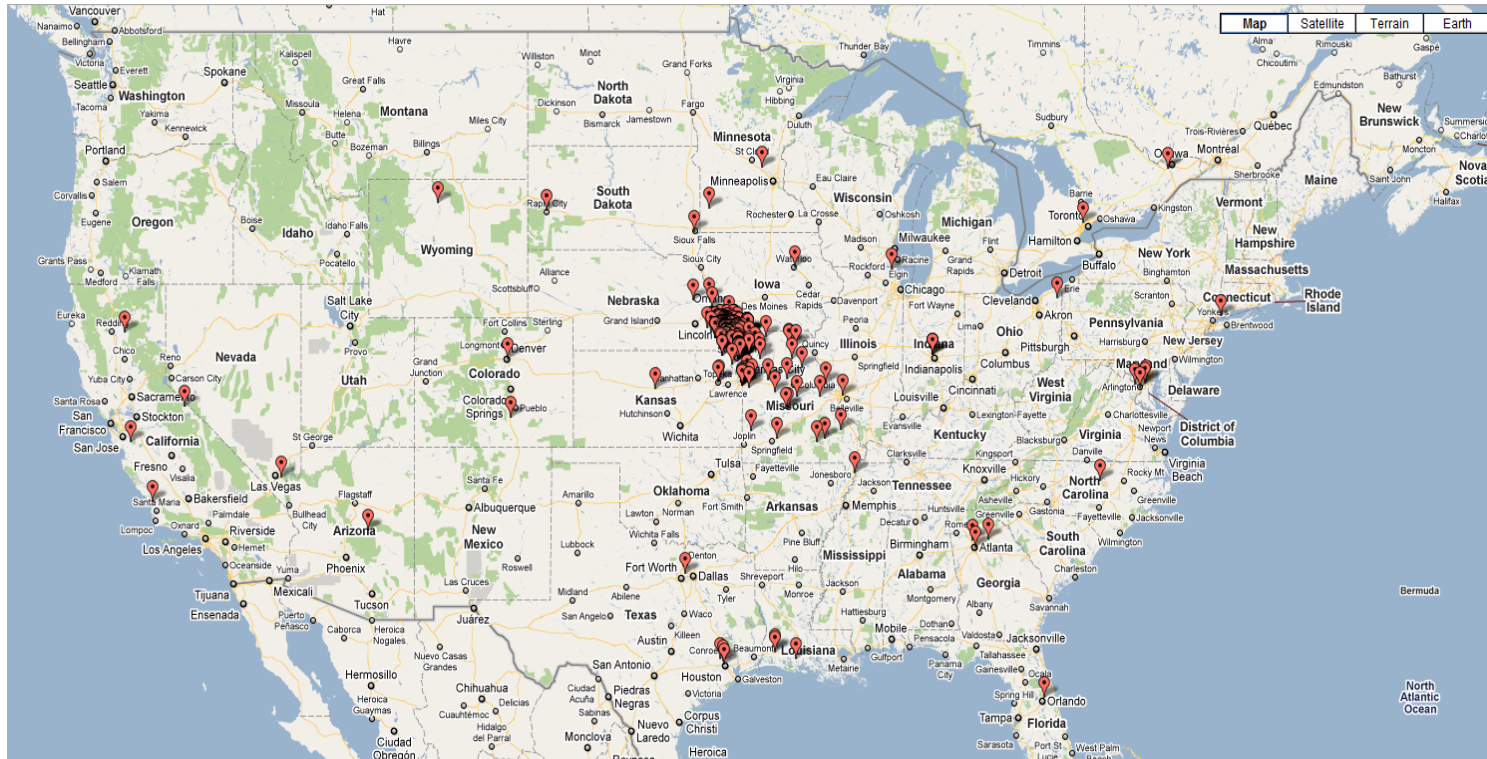
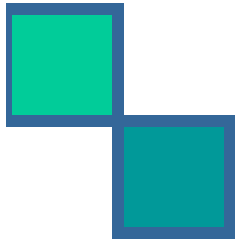
Managed Firewalls  
Virtual Private Networks  
Intrusion Prevention Systems  
Storage Area Networks Services  
Remote Site Hosting  
High-Speed Secure Internet Connections  
Internet Filtering  
Disaster Recovery Planning  
Data Encryption  
Hardware/Software Support  
Full Network Solutions





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# Virtual Community We Serve

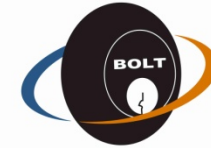




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## Our Advice

- Choose good partners  
Make it a win-win
- Use existing assets  
Built our data center in our CO
- Build for tomorrow  
Designed for scalability
- Be flexible  
Ensured our infrastructure could be used for various services offerings
- Have a definable value proposition  
We save our customers money and protect them against disaster



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# What We Have Today

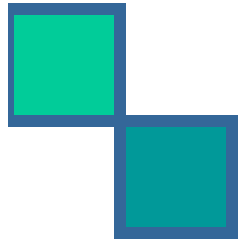
- Over 100,000 GB of Data Backed-Up
- More than 300 Security Appliances deployed nation wide
- Over 100 Managed Servers
- 10,000 hosted business email addresses
- Over 200 Hosted Websites
- A portfolio that includes over 30 unique managed IT products and services



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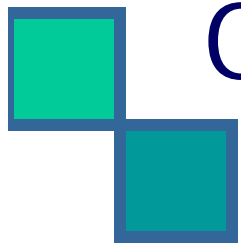
## What We See Coming

- No clear line between Telco and IT Services
- Content is King
- The continued emergence of the instant delivery mobile generation
- All services delivered from the cloud





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# Our Best Days Are Not Behind Us!!

We have never seen a time that we have had more opportunities to explore in our businesses. The future will be what we make it!



## Questions???